

# THE MOBILE YEARBOOK THAT GROWS PRINT SALES







### Your Memories in-Touch<sup>™</sup>







### Founders: Robert & Fanny Davidson Created for our kids—their love of iPads & yearbooks. Keeping the yearbook experience!

### Technology & Marketing Leadership Background

- Numerous internal Fortune 100 enterprise tech leadership roles with >30 enterprise "startup" systems
- Deep interactive agency experience, including national design awards
- Longtime entrepreneurs

Mission

- Help leading companies leverage existing assets with market-ready digital solutions
- Privacy & security is always #1 (student privacy pledge signatory)
- Partner-based approach







### http://bit.ly/FCytube

**Reference Library** of video on YouTube including feature descriptions



Yearbooks & ParentScreen



Yearbooks



# Facebook: 1 Million+ Video Views



# Students & Moms love it!

Your Yearbook on your phone June 26, 2016 169K views



Forever Connected Yearbook (High School) August 25, 2016 193K views

### 25% engagement one of Facebook's highest



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# Privacy & Data Protection is Priority 1

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Publishers / Printers Info

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Yearbooks

Parentscreen<sup>™</sup>

Photo Memory Books

Privacy Policy

**Community Guidelines** 

Terms of Service

ParentScreen Privacy Policy ParentScreen Terms of Service



at no charge to your school Ask your yearbook printer to include it with your print order



**Elementary School** 

Elementary students can sign, sticker and send video to their classmates with their parents permission. They can keep the yearbook safely stored in the cloud and on their mobile device.

Learn about Elementary School Yearbooks



### How It Works How To Get It Elementary School High School





### ParentScreen

Separate ParentScreen<sup>™</sup> app allows parents to monitor and control children's messaging

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### It's your real yearbook, mobile and interactive



High School

Sign, sticker and even send a short video to everyone in your yearbook! Forever Connected yearbooks look exactly like the print yearbook and are always with you on your phone or tablet.

Learn about High School Yearbooks





# The Forever Connected Student View

- Visually identical to printed book
- Send/receive a personal <u>message</u> from everyone in the yearbook
- Send 3 stickers to each person in the yearbook
- Send 10 short videos to anyone in the yearbook, receive unlimited













- Long term business growth as digital takes the spotlight
- Using the yearbook as a printed portraits and products selling tool
- Take advantage of the on-demand economy: high volume impulse purchases

# New Customer Touchpoints







## **Sell More Print Yearbooks**

Attain new yearbook business/gain market share by bundling printed yearbook sales with an exclusive digital add-on product that students love.

## **Sell Even More Printed Products**

## **Revenue from Yearbook In-App Purchases**

## Revenue from Forever Connected



Easy 'touch-to-order' patented functionality of student portraits & sports photos directly from mobile device to a printed product.

Specialty supplemental school mini-yearbooks (clubs, teams, etc.) possible.

Pricing decisions are made by you on a per-school basis.

Additional videos & personalized extras available as in-app purchases that can extend beyond current year.



### Forever Connected is in all the apps stores today and is ready for the Q2 2018 season!



### Your Memories in-Touch™





## Available now!















**Forever Connected Patent Portfolio** includes patents awarded for features such as touch-to-send messaging from a page layout, print with annotations, stickers, signatures and a number of patents pending related to dynamic stickers, avatars and emoticons, on-screen and in virtual reality and augmented reality settings.



Your Memories in-Touch<sup>™</sup>

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# Executive Team



### **Robert & Fanny Davidson** Founders, Executive Creative & Tech

Parents, patent holders, creators of over \$150m in value-added technology for Fortune 100s.

Robert & Fanny define the Forever Connected product & business.



### Alan Gibbons, CTO

Alan brings deep technology and mobile tech leadership experience from PepsiCo, AT&T and draws on his prior experience architecting enterprise, high-speed trading systems for CitiGroup & TradeStation.





Joe Kincart, Intellectual Property Joe was Senior Counsel with Clifford Chance Global Intellectual Property Group, developing intellectual property portfolio strategies, and then General Counsel – Patents for Johnson & Johnson.



**Jennifer Klear** Student Data Protection & Privacy Jennifer's new media practice specializes in social networking including student speech and COPPA data protection.



**Scott Nelles** Director Partner Relations Scott has extensive business development experience in a range of industries. He loves helping clients understand and integrate new technologies to enhance their financial effectiveness and relevancy.

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